

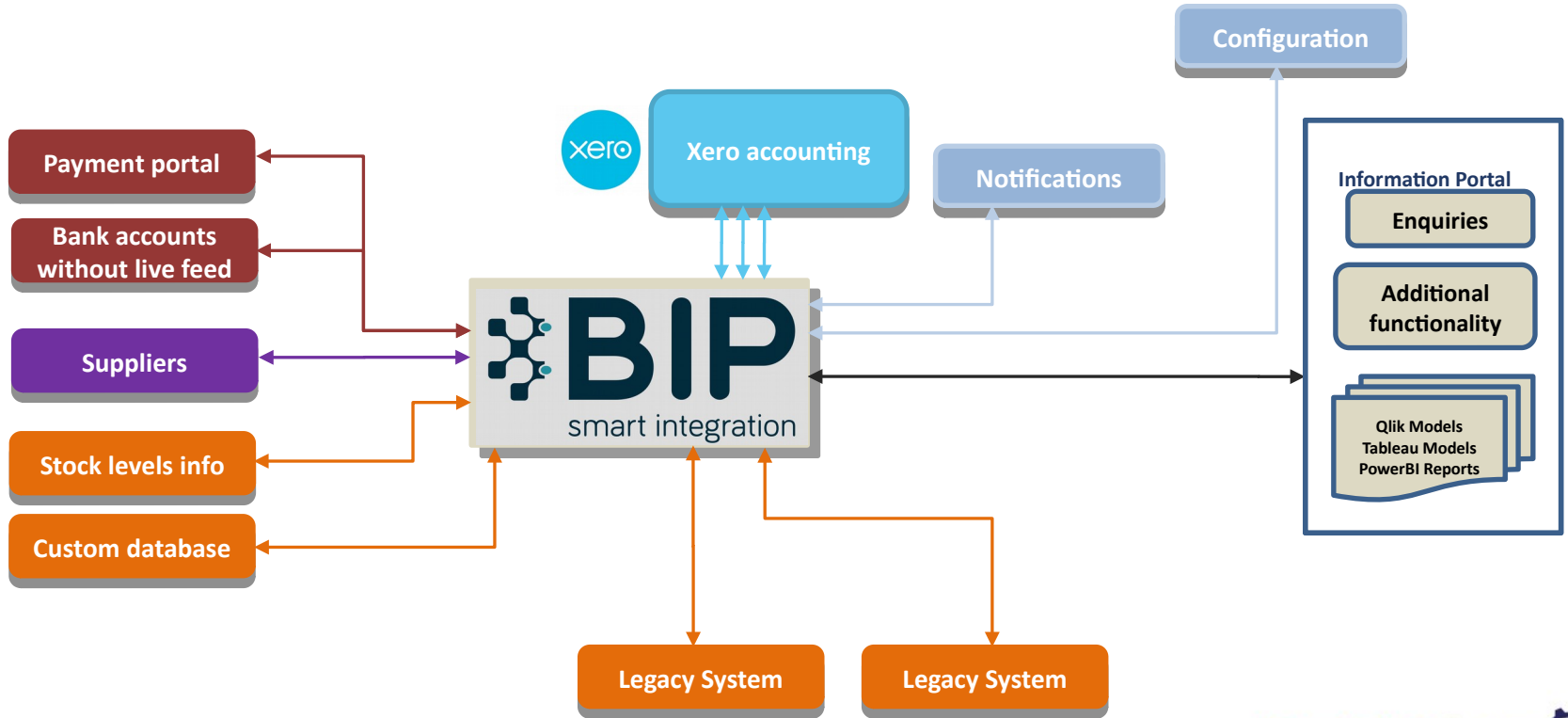
# Accounting challenges

- **Various systems and processes** generating transactions info
- Some need **manual data capture**
- **Recon** process can be **complex**, or just plain **tedious**
- Manual recon opens the door for **human error**

# Solution: integrate and automate

- **BIP = Business Integration Platform**  
“smart integration”
- Integrates your data and processes with other systems
- Integrates to  accounting

# BIP: smart integration



# What is BIP?



A **toolbox**  
to build integrations  
between various systems

Use predefined **building blocks**  
in custom data flows



You have **control** over data-flow rules

# What is BIP?

**visibility** on process status



Monitor and receive notifications of performance metrics and failures

Investigate failures to understand cause and rectify issues immediately



Validate and map data on the fly

# Why BIP?

Tried and trusted  
by these companies:

## BIP processes:

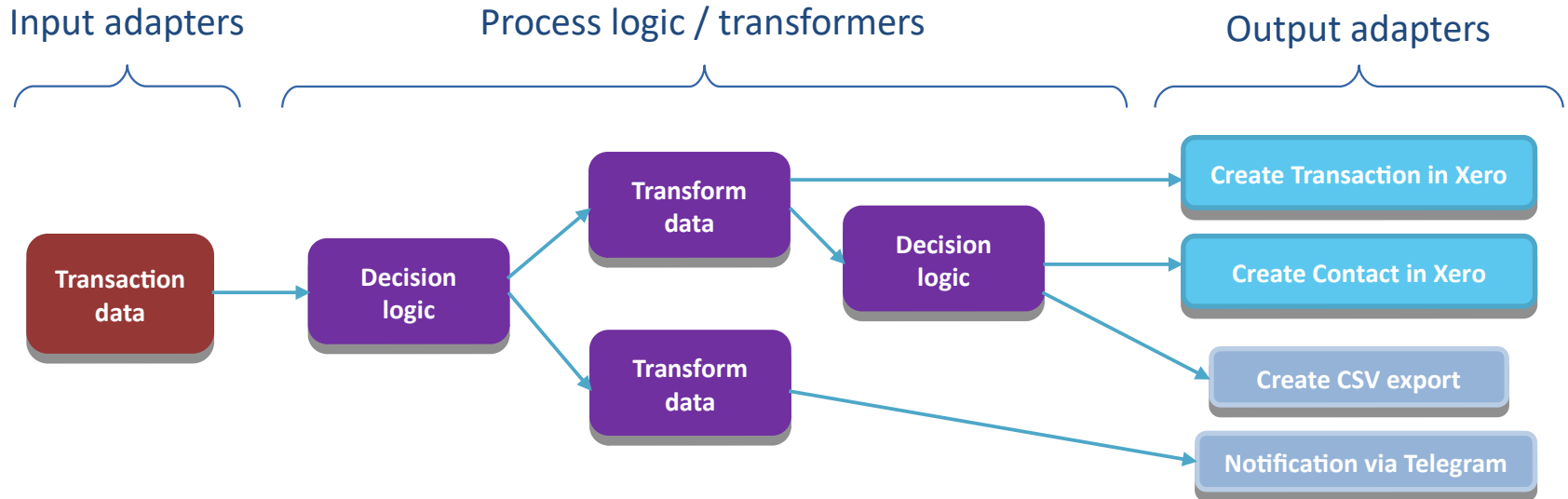
- 41 500 messages per day
- > 1 million messages per month



# Why BIP?

- **Scalable** - used by:
  - SMEs with < 10 employees
  - Corporates with 1000s
- **Flexible:**
  - Cloud hosted, or on-premises
  - For **non-technical users** (no coding needed)
- South African built

# How BIP works



- Initial config by Techairos
- **Future tweaks and process additions by your staff** (no software developer required)





# Summary of BIP advantages

- Automate = **Removes human error**
  - Less manual input
  - Less manual recon
- Integrate existing processes and systems
- **Visibility** and **control** of processes
- Future-proof - **you** can add/edit processes

**For accountants:**

# What can I offer my clients?

Option 1 (for small clients):

- You subscribe to BIP, and receive training
- You configure automations for each of your clients as needed
- You could sell this as an additional service, or as part of your standard package

**For accountants:**

# What can I offer my clients?

Option 2 (for larger clients with complex integration needs):

- Client subscribes to BIP
- Techairos assists with initial BIP process configuration (optional)
- Client receives training and can add new automations as needed

For any questions you may have:  
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